PERSONALHANSA
ÜBERNIMMT PERSONALVERANTWORTUNG!

Für unseren Kunden in Wiesbaden
suchen wir zum nächstmöglichen Zeitpunkt

Procurement Manager DACH (m/w/d)

Job Responsibilities

- **Manage the end-to-end procurement process, including strategic sourcing, competitive bidding, supplier selection, negotiations, contracting and purchasing of goods and services**
- **Execute procurement and category strategies, with a focus on indirect purchasing, particularly marketing and market research services**
- **Develop and maintain strong supplier relationships, manage preferred supplier networks and ensure optimal value in terms of quality, cost, delivery and service**
- **Lead contract negotiations and oversee contract execution, including source-to-contract and requisition-to-pay processes**
- **Ensure compliance with procurement policies, contractual requirements, supplier diversity and sustainability standards**
- **Identify cost-saving opportunities, optimize procurement processes and support continuous improvement initiatives**
- **Collaborate with internal stakeholders and category managers across the DACH region and internationally**
- **Lead, coach and develop a team of procurement specialists, including performance management and target setting**

Seit über 40 Jahren bringt PERSONALHANSA
Menschen und Unternehmen erfolgreich zusammen –
persönlich, kompetent und bedarfsorientiert.

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Requirements

- **Bachelor's degree in Business Administration, Supply Chain Management or a related field**
- **3–7 years of professional experience in procurement, supply chain management or a comparable business or operations function**
- **Ideally at least 3 years of experience in indirect procurement, preferably in marketing and market research categories**
- **Proven experience in strategic sourcing, competitive bidding, contract drafting, negotiations and supplier relationship management**
- **Strong understanding of procurement processes, including source-to-contract, requisition-to-pay and cost management**
- **Previous experience in team leadership, coaching and performance management**
- **Strong analytical, organizational and problem-solving skills, combined with a structured and independent working style**
- **Excellent communication, negotiation and stakeholder management skills, with the ability to collaborate across functions and international teams**
- **Solution-oriented mindset, strong interpersonal skills and the ability to drive continuous improvement**
- **Knowledge of the pharmaceutical industry is an advantage**

Our Benefits

- **Remuneration in accordance with the GVP collective bargaining agreement**
- **Assignment-related allowances may apply**
- **Holiday and Christmas bonuses**
- **Optional working time account, with hours recorded from the 41st working hour per week**
- **Long-term assignments – no day-to-day placements**
- **Subsidy for the Deutschlandticket (German public transport pass)**
- **Opportunity for permanent employment with our clients**
- **Dedicated support and career development guidance**

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